











## Agenda

- **►**INTRODUCTION
- >WHY CHOOSE US
- **>** SERVICES
- > EXPERIENCE & PROCESS FLOW
- ➤ OUR INFRASTRUCTURE & KPIs
- **▶**OUR ADVANTAGES
- ➤ VALUE ADDED SERVICES



## Connecting the World, One Job at a Time

### Introduction

Plangamy is a full-service hiring firm that offers an extensive range of recruitment services to insurance companies, financial institutions, banking institutions, consultancy services, and investment firms..

Our area of expertise is language hiring, including Chinese, Japanese, Korean, French, German, Russian, and Spanish





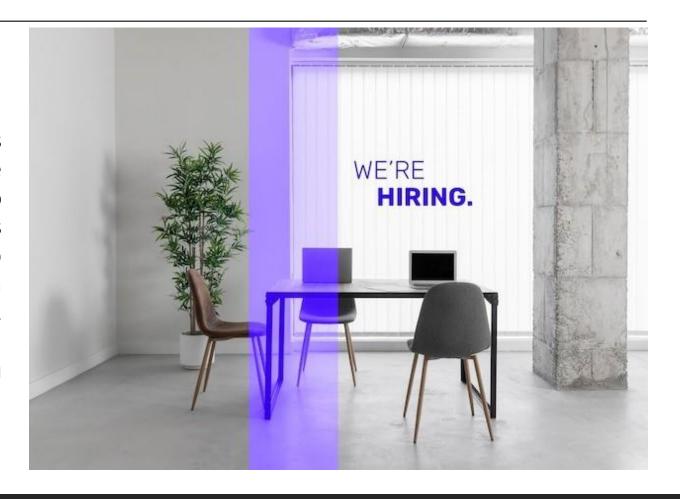




## Global Talent, Local Solutions

## Why Choose Us?

Make the right hiring decisions with Plangamy! Our tailored approach to recruiting ensures that employers and potential employees are both taken into account. We make sure to thoroughly research our clients and candidates so that the perfect match is found. Let us do the hard work for you, so you can focus on what's important — growing your business. With us, you'll get an employer— and employee—centric solution that will save you time and give you peace of mind.





## Recruitment Services



PERMANENT STAFFING



Contract to Hiring



EXECUTIVE /CXOs SEARCHES



JOB DESCRIPTION WRITING



COMPANY BRAND AWARENESS



STRONG FIRST LEVEL SCREENING

WWW.PLANGAMY.COM

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## BROAD SECTORIAL **EXPERIENCES**

Our dedicated team will provide you with the best possible candidates, letting you focus on what really matters: recruiting the right people for your organization. Try Recruitments today and simplify your hiring process!





## PROCESS FLOW

#### **NEED ANALYSIS & SOURCING**

- A. Understanding the exact requirement of Client.
- B. Getting the JD , Skill and subskill Requirement
- C. Assigning Single point contact for client and dedicated team
- Sourcing of candidates as per the request and requirement given by client

#### INTERVIEW LINE UP

- A. Setting up of panel for Interview (Technical and Non –Technical) with Hiring Manager
- B. Handholding candidates to complete the internal validation
- C. Submitting validated profiles to client and coordinating for further Processes.

#### SELECTION & ONBOARDING

- A. Onboard the selected candidate and depute at client location(CTH).
- **B.** Salary Negotiation
- C. Handholding candidate to join seamlessly.



# ROBUT RECRUITMENT INFRASTRUCTURE









Detailed & Thorough
Screening Process by
Technical & Experienced
Interview Panel



Candidate Mapping



Best Available Talent for your Organization

WWW.PLANGAMY.COM

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#### KPIs to Streamline the Recruitment Process

# Effectiveness and Speed of Recruitment

Recruitment service success depends on how quickly and effectively one can find the best available talent





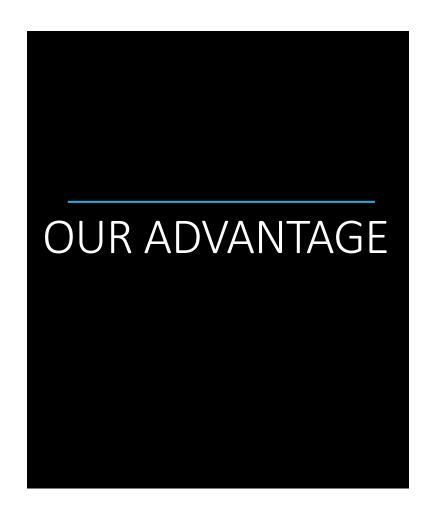


The way to get started is to quit talking and begin doing.

Walt Disney



## In House Recruitment vs. Plangamy



Increase in Effectiveness & Speed of Recruiting.

Increase in Employee Transparency & Satisfaction.

Technical Interview
done by
Industry Experts.
Ready to join
Candidates for
your Organisation.

Significant Decrease in Response Time.



## KEY DIFFERENTIATORS

- **✓ SPANISH**
- **✓ GERMAN**
- ✓ FRENCH
- **✓ JAPANESE**
- **✓ MANDARIN**
- **✓ KOREAN**
- **✓ ARABIC**
- **✓ BAHASA**
- **✓ RUSSIAN**

- Multi locational presence across India.
- Global Hiring Expertise.
- experience providing big technology firms with bulk resource requirements in both general skills & specialist technology capabilities.
- End-to-end recruiting: prepared to onboard clients in accordance with requirements.
- ► Skilled and Industry expert panel for screening candidate.
- Building lasting relationships with all of our clients.
- Credible testimonials and a successful track recordLarge.
- Spanning all technologies, a pool of talented and active software experts.
- ► Success and expansion in the sector for more than seven years of experience (Leadership & Management Team).



## Value Added Services



- >>> Training and Development
- Soft Skill & Communication Training
- Foreign Language Training Spanish, French, German, Japanese, Mandarin
- Specialised Training for Customer Executive (Cold Calling/Inbound Calling/ Out bound Calling)
- Creating Winning team: We bridge the gap by providing skilled resources to our clients.



# THE PROJEK TEAM IS MADE UP OF GRADUATES FROM SOME OF THE TOP UNIVERSITIES IN THE WORLD.



















## Illustrative list of Clientele

FINTECH, EDTECH, FMCG AUTOMOBILE, ELECTRIC HOSPITALS, GLOBAL CRO, REAL ESTATE, STARTUPS

BFSI, ENERGY, TELECOM, IT, ITES, ECOMMERCE





























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